Shakti Pumps (India) Limited

Shakti Pumps Delivers Strong Quarterly Performance, Strengthening Visibility Across Core and Emerging Businesses

Indore, Madhya Pradesh, 24th July 2026: Shakti Pumps (India) Limited (SPIL), a leading manufacturer of energy efficient pumps and solar pumping solutions, has announced the financial results for the quarter ended 30th June 2026.

Shakti Pumps (India) Limited Chairman, Mr. Dinesh Patidar, commented on the company's performance:

"We are pleased to report another record quarter, building on the momentum established in Q4 FY26. Our performance reflects strong execution, an improved working capital position, and sustained demand across key markets. With a healthy order book of around Rs. *10,000 Mn and growing visibility around PM-KUSUM 2.0 and other state-led solar irrigation programs, we remain confident of capturing the opportunity ahead and further consolidating our leadership in solar pumping.*

Despite input cost pressures and lower realizations on select orders, we held EBITDA margins broadly stable sequentially, reflecting the resilience of our operating model and our continued focus on profitable growth. Our Export business sustained healthy momentum despite global uncertainties, underscoring the strength of our diversified markets and customer relationships. Our dealer and distributor Export business has demonstrated significant traction Looking ahead, we expect growth to be supported by a stronger execution pipeline, an improving order mix, and continued operational efficiencies.

While solar pumps remain our core growth engine, we are building the next phase of Shakti Pumps' journey. Our Solar Cash / Retail business is gaining encouraging traction, the Solar Rooftop business is progressing well amid growing adoption of distributed solar, and our EV business has reached an important milestone with customer validations and trial orders now underway. We continue to invest ahead of the demand curve — expanding capacity across pumps, motors, VFDs and solar structures — while our 0.5 GW DCR module facility and 2.2 GW integrated DCR Cell & Module project remain on track.

Together, these investments and our expanding renewable energy portfolio position us to create long-term, sustainable value and evolve into a broader clean energy platform."

Key Financial Highlights of the Quarter (Consolidated):

Particulars (Rs. Mn)	Q1FY27	Q1 FY26	Q4 FY26
Revenue from Operations	8,587	6,225	8,578
EBITDA	829	1,436	832
EBITDA Margin	*9.6%*	23.1%	*9.7%*
Profit Before Tax	710	1,297	662
Profit After Tax	516	968	383
PAT Margin	*6.0%*	*15.6%*	*4.5%*
Basic EPS (Rs.)	4.2	8.1	3.1

Financial Highlights

- Highest-ever Consolidated Revenue in Q1 FY27, at Rs. 8,587 Mn
- EBITDA for Q1 FY27 was Rs. 829 Mn, translating into an EBITDA margin of 9.6%, broadly steady on a sequential basis compared with Q4 FY26. On a corresponding basis, the margin profile reflected the impact of subdued realizations, coupled with elevated input prices amid the ongoing geopolitical disruptions
- PAT stood at Rs. 516 Mn in Q1 FY27, as compared to Rs. 383 Mn in Q4 FY26, a growth of 34.6% QoQ

Solar Pumps Business (PM KUSUM & Non – KUSUM)

- The Company continued its strong execution with momentum, with a 57.6% YoY growth in pump installations in Q1 FY27 to 27,678 pumps installed, as compared to 17,557 pumps in Q1FY26
- Concurrently, Solar Pumps business delivered a Revenue growth of 51.3% YoY during the quarter, recording Rs. 6,851 Mn, as against Rs. 4,527 Mn in Q1 FY26. This is mainly on account of strong execution during the quarter

Receivables position (as of 30th June 2026)

- Out of the current Receivables, around Rs 7,605 Mn i.e., 42% of the company's total receivables are yet to become due, while around 31% of receivables are less than 180 days

Receivables Position	In Value (Rs. Mn)	In %
Not Due	7,605	42%
0 - 180 Days	5,610	31%
180 - 365 Days (includes retention amount of 10%)	2,648	15%
More than 365 Days (includes retention amount of 10%)	2,125	12%
Total Receivables	**17,988**	**100%**

Exports Business

- Revenue from Exports business stood at Rs. 829 Mn in Q1 FY27
- Despite current geo-political tensions, the Company witnessed encouraging growth through its dealer and distributor network, which is further expected to sustain its positive momentum going forward

Emerging Businesses

- In the Retail / Cash Sales business, the Company generated revenue of around Rs. 240 Mn in Q1 FY27
- Solar Rooftop business reported a revenue of Rs. 80 Mn in Q1 FY27
- The Company is expecting to commission the DCR Module capacity of 0.5 GW by September 2027, which will further boost the emerging businesses

Order Book Position

- As on 22nd July 2026, the order book stood at approximately Rs. 10,000 Mn

Order Book as on 22nd July 2026 (Inclusive of GST)	Order Value (Rs. Mn)
Off-Grid Solar Photovoltaic Water Pumping Systems (SPWPS)	
Maharashtra State Electricity Distribution Company Limited (MSEDCL) & Maharashtra Energy Department Agency (MEDA)	80
Haryana Renewable Energy Department (HAREDA)	20
Madhya Pradesh Urja Vikas Nigam Limited, Madhya Pradesh	1,670
Karnataka Renewable Energy Development Limited, Karnataka	2,350
Magel Tyala Saur Urja Yojana, Maharashtra	5,220
Others (RHDS, Rajasthan; JREDA, Jharkhand; and MID, Uttarakhand)	10
Other Domestic & Export business	550
Total Outstanding Order Book	10,000

Other Highlights

- The company recently invested Rs. 100 Mn over three tranches in its wholly owned subsidiary Shakti Energy Solutions Limited for establishing a greenfield high efficiency solar DCR cell and solar PV modules manufacturing plant in Pithampur, Madhya Pradesh, with a production capacity of 2.2 GW
- During the quarter, Shakti Pumps further invested in its wholly owned subsidiary Shakti EV Mobility Private Limited, for expansion of the EV motors and controllers' business. The consolidated investment in the subsidiary has increased to Rs. 700 Mn till date

About Shakti Pumps (India) Limited

SPIL founded in 1982 as a partnership firm and later converted to a public limited company in 1995, manufactures solar pumps, energy-efficient stainless-steel submersible pumps, pressure booster pumps, pump-motors, and other products. SPIL is the only company that manufactures a wide range of products for solar pump installation in-house, including Variable Frequency Drives (VFDs), Structures, Motors, Invertors, and so on. Pithampur, Madhya Pradesh, is home to four manufacturing facilities with a combined annual capacity of 500,000 pumps & motors, 400,000 VFDs & Inverters, and 200,000 structures. Shakti Pumps is at the forefront of sustainable innovation and reliability in solar pumping solutions, while also being environmentally responsible. The company has been at the forefront of transforming the agriculture sector through solar pump technology. All Shakti submersible pumps are based on Stainless Steel (SS), which is a testimony to the latest technology and quality in manufacturing. Notably, Shakti Pumps has the distinction of being India's first 5-star rated pump manufacturer, supplying its products to more than 100 countries across the globe and manufacturing its own solar pumps, motors, structures, controllers & VFDs. Shakti Pumps is committed to helping India meet its energy goals.

For more details, please visit: https://www.shaktipumps.com/

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